

# Driptech Newsletter

April 2014

## Farmer Testimonials



**Vijay Nimse** Morewadi, Tal.Rahuri, Dist.Ahmednagar, Maharashtra, Crop: Sugarcane, Mobile: 9527338479

I have been a Driptech customer for the past three years. I first used a Driptech system in 2010 when I installed it on 1 acre of sugarcane. Satisfied with the results, I purchased it for 12 more acres.

I now save at least Rs 500 per acre per month on labour for irrigation. The yield has increased from 50 tons to 65 tons per acre (30%) and water savings of around 50% have been made possible. This year, I have installed Driptech systems on 5 acres of wheat and I plan to purchase more for 4 acres of maize.



**Sadik Sheikh** Matapur, Tal.Shrirampur, Dist.Ahmednagar, Maharashtra Crops: Sugarcane, onion and lucerne, Mobile: 9665943204

I installed Driptech systems across 12 acres of sugarcane, onion and lucerne in January 2014. Had I chosen a traditional drip irrigation system, I would have had to spend Rs 5 lakh, with an interest of Rs 60,000 (12% of Rs 5 lakh). Installing Driptech has cost me approximately the interest amount only.

I expect a yield increase of around 30% (8 tons to 11 tons) per acre in my onion crop, and have achieved water savings of around 70% and labour cost savings of around Rs 96000 (2 labourers with monthly wages of Rs 8000 each for 6 months) per year. The water savings made possible by Driptech enabled me to cultivate 7.5 acres more.

## Dealer Testimonial - Abhijeet Machinery, Natepute, Tal. Malshiras, Dist. Solapur, Maharashtra, Mob.: 9822837583



I set up my business in 1996, starting with PVC pipes, pumps, and drip irrigation systems (inline and online), then including low cost drip irrigation systems as well. I was introduced to Driptech in 2012 by Assistant Area Manager Mr. Prashant Jagdale. I was very impressed with the US-designed laser punching technology which ensures uniform discharge of water, and the excellent quality of driptape. Farmers here use Driptech for a wide variety of crops such as sugarcane, onion, maize and vegetables, and often say that this is one of the best drip irrigation systems they have used.

I am very happy with the support of the Driptech team and hope to have a long-lasting partnership with them.

### Farmer Testimonials



**Ranu Narayanrao Ban** Banachiwadi, Tal.Partur, Dist.Jalna, Maharashtra Crops: Sugarcane and gram, Mobile: 9421424164

I installed a Driptech system on 1.5 acres of sugarcane intercropped with gram in December 2013. I was initially concerned about the wetting radius and clogging, but Mr Santosh Dhasalkar, the local dealer, convinced me to try Driptech.

This system is easy to install and requires less time to irrigate, saving fertilizers and labour for weeding and irrigation. I have achieved water savings of 40% and expect a yield increase of at least 25% (from 40 tons earlier to 50 tons) in sugarcane. Most importantly, I will cover my costs with the intercrop of gram alone, from which I expect a yield of 7-8 quintals. I have also achieved labour cost savings of Rs 2400 (at Rs 1200 per labourer).



**Babanrao Vithal Gholap** Pathre, Tal.Rahata, Dist.Ahmednagar, Maharashtra Crop: Sugarcane, Mobile: 9822773915

I installed Driptech systems on 9 acres of sugarcane in December 2013. I had used an ISI system for about 3 years but it was damaged by rats and required replacement. When I explored the costs for 5 acres, I realized that ISI laterals cost up to Rs 1.7 lakh, but Driptech laterals were available for only Rs 30,000. I chose Driptech and realized that the time taken to irrigate was halved and the water discharge was uniform; I then covered 4 more acres with Driptech systems.

I have obtained water savings of around 30% and expect the yield to increase from 30-35 tons to 45-50 tons. The performance of this system has also encouraged four other farmers in my village to try Driptech, which makes me very proud.



#### Mahesh Shankar Shinde

Ashvi, Tal.Sangamner, Dist.Nagar, Maharashtra Crops: Sugarcane and onion, Mobile: 9011607269

I installed a Driptech system on 1 acre of sugarcane intercropped with onion in November 2013. I have achieved water savings of around 30% and expect a yield increase of at least 20% in sugarcane. The uniform size of onions will ensure a higher price in the market.

The use of Driptech systems has yielded several advantages, such as reduced requirement of chemical fertilizers with a saving of Rs 5000, fewer weeds and a resultant saving in labour costs of around Rs 1000 per month. I used to require 1 day for flood irrigation, but with a Driptech drip irrigation system, I require only 2 hours.



#### Machindra Vidhate

Taklimiya, Tal.Rahuri, Dist.Ahmednagar, Maharashtra Crop: Cauliflower, Mobile: 9021215460

I installed a Driptech system on 2 acres of cauliflower in December 2013, and I now have water savings of around 50%, which has enabled me to irrigate 0.5 acre more. I expect the yield to increase from 5-6 tons to 15 tons (on 0.5 acre). I have achieved labour savings of around Rs 5000. I now plan to purchase Driptech systems for 2 acres of sugarcane.

## Farmer Testimonials





Wadala Mahadev, Tal.Srirampur, Dist.Ahmednagar, Maharashtra Crops: Sugarcane, onion, Mobile: 9860432446

I installed Driptech systems across 5 acres of land in January 2014, of which onion was planted on 2.5 acres and sugarcane intercropped with onion on the rest. I have achieved water savings of around 30% and labour cost savings of Rs 5000 per acre, with large time savings as well. I expect the onion yield to increase from 10 tons to 15 tons. The quality of both the crops has vastly improved, and I have saved a lot on pesticide spraying for onion (at least 3 sprays at Rs 1000 per acre). I plan to purchase Driptech systems for 3 more acres of sugarcane in March. Other farmers in my village who have seen my Driptech system at work are very interested in it as well.



#### Babasaheb Satalkar

Nagade, Tal.Yewala, Dist.Nasik, Maharashtra Crops: Onion and tomato, Mobile: 9423108746

I installed Driptech systems on 1 acre of tomato and 2 acres of onion in November 2013. The onion yield per acre has increased by 40%, from 8 tons to 11 tons (per acre). I have achieved water savings of up to 50% and labour cost savings of Rs 4000 per acre. The uniformity of the crop has ensured good prices in the market. I used the venturi for fertigation, and my crops have been less vulnerable to diseases and pest attacks, enabling me to save money.



#### Rajendra Trimbak Shinde

Puntamba, Tal.Kopargaon, Dist.Ahmednagar, Maharashtra Crops: Sugarcane and onion, Mobile: 8625903286

I have purchased a Driptech drip irrigation system for 0.75 acre of sugarcane intercropped with onion. It is easy to install and its use has resulted in water savings of 60% and labour savings of Rs 7000 per acre per year. I need to run my motor for only 20 minutes every day to irrigate my crop. I expect a minimum yield of 4.5 tons of onion and a 20% increase in sugarcane yield.



#### Ashok Pawar

Nagapur, Tal.Nandgaon, Dist.Nasik, Maharashtra Crop: Onion, Mobile: 9850917742

I installed Driptech systems for 5 acres of onion in November 2013. The crop yield has increased from 10-12 tons to 15-16 tons per acre. I have achieved labour cost savings of at least Rs 3000 per acre and water savings of 30%, and can now irrigate a larger area with the same amount of water. Pest attacks have reduced and the quality of the crop has consequently improved.

## Guidelines for Deciding Maximum Sub-main Length (63mm i. e. 2")

Dripper to Dripper Spacing	Maximum Lateral length	Lateral to Lateral Spacing	Sub-main Length (m)	
			Single Sided	Double Sided
30 cm	32m (105')	0.90m (3')	43 (141')	27 (89')
		1.22m (4')	52 (171')	33 (108')
		1.52m (5')	60 (197')	38 (125')
45 cm	38m (125')	0.90m (3')	50 (164')	32 (105')
		1.22m (4')	60 (197')	38 (125')
		1.52m (5')	70 (230')	45 (148')
60 cm	45m (150')	0.90m (3')	60 (197')	35 (115')
		1.22m (4')	76 (249')	45 (148')
		1.52m (5')	82 (269')	55 (180')

#### Driptech Newsletter

## **Driptech Advantages**

- A complete drip irrigation system solution providing company with a network of more than 300 dealers across Maharashtra, Madhya Pradesh, Karnataka, Tamil Nadu, Andhra Pradesh, and Gujarat
- Low-cost drip irrigation system, cost starting at Rs.8,000 to 10,000 per acre
- Proprietary laser punching technology enables uniform water distribution even at low water pressure: the more uniform the distribution of water, the higher the yields and water savings
- Least clogging of any drip
- For maximum service life, use of virgin material only
- Designed in the USA



## Join the Driptech Team !

We are hiring Sales Officers for multiple locations in Maharashtra, Karnataka, Tamil Nadu, Andhra Pradesh and Madhya Pradesh. So come join us and become part of the Driptech team, create a global impact and reach out to millions of small-plot farmers.

## Call us | 08408088119 or Send resume | jobs@driptech.com

## **Contact : Talk To Us**

Driptech is rapidly expanding in India. Call us on below numbers to connect with our sales officers.

Thirumalairaj : +91-9944205588 (Tamil Nadu) Manjunatha : +91-9900291204 (Karnataka) Shrinivasa : +91-9448397065 (Andhra Pradesh) Ram Bheke : +91-8007999363 (Institutions) Nandi : +91-8408088551 (Exports)



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